City of Palos Verdes Estates FISCAL YEAR 2017-2018



YEAR-END PROJECTIONS

PURPOSE OF YEAR-END PROJECTIONS

- Provide the projected revenues and projected expenditures in relation to budget.
- The year-end projections establish the base upon which the City builds the base budget.
- The year-end projections identify the projected starting Fund Balance for the upcoming year.
- For City Council to "receive and file" the year-end projections.

Year-End Projections is a routine practice and part of the budget cycle.

CITY FUNDS

- **General Funds** (for operations from property and business taxes, fees, concessions, etc.)
- Capital Project Funds
 - Capital Improvement Fund (for infrastructure projects and one-time maintenance projects from general fund)
 - Sewer Capital Projects Fund (for sewer projects, residual from expired user assessment)
- Special Revenue Funds
 - Special Projects
 - Fire/Paramedic Parcel Tax (to be eliminated and funded out of general fund)
 - Transit Proposition A (from County for transportation related purposes)

- Other Governmental Funds
 - Gas Tax (from State for transportation related purposes)
 - Drug Intervention
 - Police Grants (SLESF) (from State for police)
 - Corrections
 - Measure R (from County for transportation related purposes)
 - Prop C (from County for transportation related purposes)
 - Parklands
 - RMRA (NEW fund Road Maintenance and Rehabilitation Program)
 - Measure M (NEW fund County transportation related purposes)
- Internal Service Funds
 - Equipment Replacement (from general fund allocations)
 - Insurance (CJPIA) (from general fund allocations)

Key Points and Information:

The General Fund currently includes the expenditures for the police department. A new FY18-19 fund, Law Enforcement Services Fund, will be established to budget related expenditures and track parcel tax revenues. In FY 18-19 the balance remaining from the Fire/Paramedic Parcel Tax Fund will be transferred to the general fund and expenditures will be included as a department within the general fund. General Fund Revenues in excess of expenditures, not saved in the reserve balance, is "undesignated reserve" available for spending.

BUDGET BALANCING STRATEGIES FISCAL YEAR 2017-2018

City Council implemented the following strategies to address the \$5 million budget shortfall following the failure of Measure D

- In 2017-2018, the city-wide budget included one-time and temporary reductions of \$1,271,733, fund transfers of \$1,529,246, and utilized fiscal reserves in the amount of \$1,471,078 (\$4,272,057 total).
- In 2017-2018, the police department implemented current and ongoing budget savings of \$630,000, when fully implemented.
- Beginning March 2018, user fees and charges were adjusted to fully recover actual city costs with an estimated increase in revenues of \$380,000.

- In 2017-2018, an independent, neutral expert evaluation of the costs, operations, and efficiencies of the City's non-safety services was completed.
 - The study was presented to the City Council at its meeting on March 13, 2018, and subsequently also discussed at the City Council meeting on April 24, 2018. Recommendations in the report will be considered through the review and adoption of the FY 2018-2020 budget.

GENERAL FUND REVENUE FISCAL YEAR 2017-2018 PROJECTION

- General Fund Revenue is projected to be \$291,995 lower than the adjusted budget.
- HdL reviewed property tax revenue, including net of admin fees and less 2% of delinquencies, is projected to be slightly (2.34%) lower than the adjusted budget.
- Sales Tax and Interest Income are each about \$40,000 lower than expected (10.33% and 58.37%, respectively).
- Development fees are projected to be \$418,265 (40.57%) higher than adjusted budget.
- Total revenues are 1.88% under the budget.

^{*} Other Fees are \$505,434 below the budget due to the exchange of Proposition A funds that was scheduled to be realized during fiscal year (FY) 2017-2018 has been recorded by the City's external auditor in the CAFR as having occurred in FY 2016-2017. A 2017-2018 budget adjustment is proposed to correct this item.

Revenue Sources	2017-2018 Adjusted Budget	2017-2018 Projected Budget	Budget to Projection \$\$ Variance	Budget to Projection% Variance
General Fund Revenues				
Property Tax	7,981,689	7,795,302	(186,387)	97.66%
Property Tax-In Lieu	1,375,395	1,391,098	15,703	101.14%
Sales Tax	379,000	339,840	(39,160)	89.67%
Real Estates Transfer Tax	200,000	192,000	(8,000)	96.00%
Business License Tax	218,000	208,600	(9,400)	95.69%
Franchise Fees	569,206	572,788	3,582	100.63%
Development Fees	1,031,000	1,449,265	418,265	140.57%
Motor Vehicle License Fees	0	0	0	0
Interest Income	70,000	29,140	(40,860)	41.63%
Key Revenues	11,824,290	11,978,033	153,743	101.30%
Concessions and Rent	1,288,100	1,354,832	66,732	105.18%
Licenses & Permits	30,500	14,515	(15,986)	47.59%
Safety Fines	150,000	127,048	(22,952)	84.70%
Services Charges	58,000	92,952	34,952	160.26%
Other Fees*	539,591	34,157	(505,434)	6.33%
Other Revenues	2,066,191	1,623,503	(442,688)	78.57%
Revenues Before Transfers	13,890,481	13,601,537	(288,945)	97.92%
Transfers In	1,626,796	1,623,746	(3,050)	99.81%
Total Revenues Including Transfers	15,517,277	15,225,283	(291,995)	98.12%

CITY GENERAL FUND FISCAL YEAR 2017-2018 BUDGET ADJUSTMENTS

RECAP	Adopted/ Adjusted Revenues	Adopted/ Adjusted Expenditures
Adopted Budget	\$13,843,481	\$12,497,947
Resolution R16-20		18,000
Resolution R17-22		50,000
Resolution R17-26		29,981
Resolution R17-35		32,500
Resolution R17-36		12,000
Resolution R17-43		71,766
Resolution R18-01		3,050
Resolution R18-19	47,000	47,000
Total Adjustments	47,000	264,297
Adjusted Budget	\$13,890,481	\$12,762,244

CITY GENERAL FUND EXPENDITURES FISCAL YEAR 2017-2018 PROJECTIONS

General Fund (operating) expenditures are at 97.05% percent of the FY 2017-2018 adjusted budget.

The favorable variance of \$504,512 (2.95%) is below the adjusted budget by implementing the City Council's budget reductions.

- Police Department savings implementations
- Employee pension concessions
- Management's prudent, costconscious control of costs.

With seasonality and timing of payments considered, annualized operating expenditures at the end of the year are projected to be in line with the adjusted budget.

DEPT / DIVISION EXPENDITURES	17-18 ADJUSTED BUDGET	17-18 PROJECTION	% USED	VARIANCE
CITY MANAGER	782,514	668,111	85.38%	114,403
CITY ATTORNEY – OTHER LEGAL FEES	191,900	233,054	121.45%	(41,154)
CITY CLERK	296,892	276,321	93.07%	20,571
NON-DEPARTMENTAL	145,432	172,090	118.33%	(26,658)
ADMINISTRATION	1,416,738	1,349,576	95.26%	67,162
FINANCE	699,493	796,178	113.82%	(96,685)
CITY TREASURER	45,398	38,416	84.62%	6,982
FINANCE	744,891	834,594	112.04%	(89,703)
POLICE	7,133,988	6,586,586	92.33%	547,402
BUILDING	738,671	801,167	108.46%	(62,496)
PLANNING	367,021	403,585	109.96%	(36,564)
CITY PROPERTIES	177,501	165,363	93.16%	12,138
PLANNING & BUILDING	1,283,193	1,370,115	106.77%	(86,922)
PUBLIC WORKS ADMINISTRATION	829,263	775,066	93.46%	54,197
STREETS	102,385	92,678	90.52%	9,707
PARKLANDS	1,251,785	1,249,116	99.79%	2,669
MAINTENANCE SERVICES	2,183,433	2,116,860	96.95%	66,573
GENERAL FUND EXPENDITURES BEFORE TRANSFERS	12,762,243	12,257,731	96.05%	504,512
TRANSFERS OUT – TO FIRE PARCEL FUND	4,345,858	4,345,858	100.00%	0
GENERAL FUND EXPENDITURES INCLUDING TRANSFERS	17,108,101	16,603,589	97.05%	504,512

PROJECTED YEAR-END EXPENDITURE EXCEPTION REPORT

Department	Adjusted Budget	Projection	Difference	Comments
Administration	\$1,417,000	\$1,350,000	\$67,000	 Higher Labor Relations (counsel) for negotiations and personnel matters. Unbudgeted membership in the South Bay Cities Council of Governments (COG). Partially offset by temporary vacancies throughout the year in the full time positions and part-time positions.
Finance	\$745,000	\$835,000	(\$90,000)	 Use of consultant support services throughout the year. Partially offset by four position vacancies. New Hdl business license expenditures.
Police	\$7,134,000	\$6,587,000	\$547,000	 Salary savings during the year - the Police Chief, 1 Captain, 2 Officers, and 1 Service Officer. Reduction in salaries due to employees paying pension costs. Reduced contract services from the Mountain Recreation Conservation Authority Rangers. Reduced expenses for supplies and services (contractual services, PVE programs, etc.).
Planning & Building	\$1,283,000	\$1,370,000	(\$87,000)	 Higher HRGreen and other consultant costs. Offset by increased fees generated by permit activities.
Public Works	\$2,183,000	\$2,117,000	\$67,000	 Reduced overtime pay (partially due to a mild storm season; less staffing at events). Less than expected storm water costs.
Total	\$12,762,000	\$12,259,000	\$504,000	

^{*} Data is rounded

CAPITAL IMPROVEMENT PROJECT (CIP)

FUND	17-18 ADOPTED BUDGET	17-18 ADJUSTED BUDGET	17-18 PROJECTION	AVAILABLE BALANCE	% USED
30 - CAPITAL IMPROVEMENT	3,000,021	3,097,796	1,432,206	1,665,590	46.23%
31 - PARKLANDS	100,000	150,000	50,000	100,000	33.33%
62 - SEWER	763,995	763,995	42,359	721,636	5.54%
50 - PV STABLES	-	35,000	-	35,000	0.00%
	2 064 046	4 046 704	4 504 565	2 522 226	27.670/
GRAND TOTAL	3,864,016	4,046,791	1,524,565	2,522,226	37.67

- The Capital Improvement Fund includes budgeted transfer of \$1,029,246 to the General Fund.
- The Parklands Fund includes budgeted transfer of \$50,000 to the General Fund.

FUND BALANCE SUMMARY

- The City is maintaining \$9.7 million in reserve which exceeds \$7.2 million and 50% minimum goal.
- With net transfers, the general fund operating budget is \$16.6 million.
- Projected reduction of \$1,341,876 in General Fund balance reflects the amount necessary to balance the budget (due to loss of Measure D).

	Audited	Projected
Major Funds	Fund Balance	Fund Balance
	June 30, 2017	June 30, 2018
Fiscal Policy Reserve	7,200,000	7,200,000
Undesignated	3,938,731	2,596,855
Total General Fund	11,138,731	9,796,855
Special Projects	943,848	961,688
Fire/Paramedic Parcel Tax	703,615	122,552
Transit Proposition A	2,124	38,737
Total Special Revenue Funds	1,649,587	1,122,977
Capital Improvement Fund	6,182,123	5,060,913
Sewer Capital Projects Fund	3,698,194	3,687,835
Total Capital Projects Funds	9,880,317	8,748,748
Total Other Governmental Funds *	1,240,040	2,017,934
Total Governmental Funds	23,908,675	21,686,514
Equipment Replacement	2,962,825	2,382,091
Insurance	1,045,064	1,051,064
Total Internal Service Funds	4,007,889	3,433,155
Total Governmental including Internal Service	27,916,564	25,119,669
Funds		

^{*} Other Governmental Funds include - Gas Tax, Drug Intervention, Police Grants, Corrections, Measure R, Prop C, Parklands, RMRA and Measure M.

PROPOSED BUDGET ADJUSTMENTS

Budget adjustments are made up of two items:

- Proposition A revenue recognition in Fiscal Year 2016-2017
- New revenues for Fiscal Year 2017-2018

Fund	Revenue Adjustments	Expenditure Adjustments	Transfers	Fund Increase (Decrease)
General Fund Undesignated	(502,142)			(502,142)
Transit Prop A		(669,522)		669,522
Drug Intervention	556,300			556,300
Road Maintenance & Rehabilitation	78,500			78,500
Measure M	173,816			173,816
Total All Funds	306,474	(669,522)		975,996

NEXT STEPS

- Receive and file the year-end budget projections.
- Approve Resolution R18-29.
- Continue the preparation of the budget for Fiscal Years 2018-2020 based upon year-end projections and year-end fund balances.

CIP

- Capital Improvement expenditures are projected to be \$1,524,565 at year-end.
- This includes the budgeted transfer of \$1,079,246 to the General Fund.

			17-18	17-18			
			ADOPTED	ADJUSTED	17-18	AVAILABLE	
	FUND	CAPITAL PROJECT	BUDGET	BUDGET	PROJECTION	BALANCE	% USED
		TRAFFIC CALMING	26,200	26,200	13,945	12,255	53.23%
		SLURRYSEAL	-	-	580	(580)	0.00%
		REPAIRS STORM	50,600	50,600	2,812	47,788	5.56%
		MS4: FULL CAPTURE SM BAY	210,000	210,000	51,145	158,855	24.35%
		PINALE LANE EMERGENCT RP	-	97,775	70,889	26,886	72.50%
		ON-CALL ROADWAY MAINT/REPAIR	354,400	354,400	139,525	214,875	39.37%
		PAVEMENT MGMT SYSTEM	60,000	60,000	60,000	-	100.00%
t		LIGHT CRS WLK PVDW VIA C	-	-	1,200	(1,200)	0.00%
		PVDW TRIANGLE STUDY	102,471	102,471	2,700	99,771	2.63%
ı		AUTOMOBILE LICENSE PLATE READER	24,000	24,000	19,787	4,213	82.45%
•		CURB & GUTTERS	76,900	76,900	25,377	51,523	33.00%
_		GUARDRAIL PROJECT	25,000	25,000	15,000	10,000	60.00%
t		PENDING PROJECTS BUDGETED	1,041,204	1,041,204	-	1,041,204	0.00%
	30 - CAPITAL IM	PROVEMENT	1,970,775	2,068,550	402,960	1,665,590	19.48%
		CIP - OPERATING TRANSFERS	1,029,246	1,029,246	1,029,246	_	100.00%
	30 - CAPITAL IM	PROVEMENT	3,000,021	3,097,796	1,432,206	1,665,590	46.23%
1		PARKLANDS PROJECTS	100,000	100,000	-	100,000	0.00%
		OPERATING TRANSFERS OUT	-	50,000	50,000	_	100.00%
C	31 - PARKLANDS	S	100,000	150,000	50,000	100,000	33.33%
		SEWER REPAIR	361,635	361,635	9,727	351,908	2.69%
		VIA CORONEL/ZURITA UPGRA	343,940	343,940	26,130	317,810	7.60%
		SEWER COND ASSESSMENT	58,420	58,420	6,502	51,918	11.13%
	62 - SEWER		763,995	763,995	42,359	721,636	5.54%
		STABLE MANURE PLATFORM	-	35,000	-	35,000	0.00%
	50 - PV STABLES		-	35,000	-	35,000	0.00%
	GRAND TOTAL		3,864,016	4,046,791	1,524,565	2,522,226	37.67%

AUTHORIZED POSITIONS

Function	2016/17	2017/18	Count as of 4/1/2018	Filled	Open	Recruiting	On Leave	Temp	FY 2018/19 Projected	3 yr projection approved as of 4/2018 thru attrition (does not include Matrix conclusions)
City Manager										
City Manager	1.000	1.000	1	X					1	1
Asst. to the City Manager	0.000	0.000	1	X					1	1
City Clerk/ Exec Asst. to CM	0.500	0.500	0.5	X					0.5	0.5
Deputy City Clerk/ Exec Asst.			0						0	0
Admin Analyst	2.000	2.000	1			X			1	1
Receptionist	0.000	0.000	0						0	0
Senior Receptionist	0.000	0.000	0						0	0
	3.500	3.500	3.5						3.5	3.5
Finance & Treasury										
Finance Director	1.000	1.000	1	X					1	1
Administrative Analyst - HR	0.000	0.000	0						0	0
Financial Services Manager	1.000	1.000	0						0	0
Senior Accountant	0.000	0.000	1					X	1	1
Financial Services Technician	2.000	2.000	2	X				1	2	2
	4.000	4.000	4						4	4
City Clerk								,		
City Clerk/ Exec Asst. to CM	0.500	0.500	0.5	X					0.5	0.5
Deputy City Clerk/ Exec Asst.	0.000	0.000	0						0	0
Office Specialist	0.560	0.560	0		X				?	?
Receptionist	0.563	0.563	0.563		Х				?	?
Senior Receptionist	0.563	0.563	0.563	X					0.563	0.563
	2.186	2.186	1.626						1.063	1.063

AUTHORIZED POSITIONS

Function	2016/17	2017/18	Count as of 4/1/2018	Filled	Open	Recruiting	On Leave	Temp	FY 2018/19 Projected	3 yr projection approved as of 4/2018 thru attrition (does not include Matrix conclusions)
POLICE	1.000								1	
Police Chief	1.000	1.000		X					1	1
Police Captain	2.000	2.000	2	X					1	1
Support Services Manager	0.000	0.000	0			X			1	1
Exec. Asst./Custodian of Records	1.000	1.000	1	X					1	1
Police Officer	13.000	13.000	11	X					10	10
Senior Police Officer (Corporal)	3.000	3.000	3	X					4	4
Police Sergeant	6.000	6.000	6	X					6	6
Services Officer	9.000	9.000	8	X					8	7
Lead Services Officer	1.000	1.000	1	X					1	1
Community Relations Officer	1.000	1.000	1	X					1	1
Traffic Control Officer	1.000	1.000	1	X					1	1
Data Entry Clerk	0.300	0.300	0						0	0
Police Intern	2.000	2.000	1	X					1	1
PVE Cares Coordinator	0.600	0.600	0.5	X					0.5	0.5
	40.900	40.900	36.5						36.5	35.5

AUTHORIZED POSITIONS

Function	2016/17	2017/18	Count as of 4/1/2018		Open	Recruiting	On Leave	Temp	FY 2018/19 Projected	3 yr projection approved as of 4/2018 thru attrition (does not include Matrix conclusions)
Planning & Building										
Planning & Building Director	1.000	1.000	1	X					1	1
Planner	1.000	1.000	1	X					1	1
Code Enforcement Officer	1.000	1.000	0		X				?	?
Permit Technician	1.000	1.000	1	X					1	1
Admin Analyst/Code Enf.	0.000	0.000	0						0	0
Maintenance Foreman	0.500	0.500	0.5	X					0.5	0.5
Equipment Mechanic	0.250	0.250	0		X				?	?
Maintenance Worker	2.000	2.000	2	X					2	2
Forester	1.000	1.000	1	X					1	1
	7.750	7.750	6.5						6.5	6.5
Public Works					, , , ,					
City Engineer	1.000	1.000	1	X					1	1
Permit Technician	1.000	1.000	1	X					1	1
Maintenance Foreman	0.500	0.500	0.5	X					0.5	0.5
Equipment Mechanic	0.250	0.250	0		х				?	?
Maintenance Worker	2.000	2.000	2	X					2	2
Planning, Bldg & Public Works	4.750	4.750	4.5						4.5	4.5
Citywide	63	63	57						56	55
Captain	3.000	3.000	3	X					3	3
Engineer	3.000	3.000	3	X					3	3
Paramedics/FireFighters	9.000	9.000	9	X					9	9
Contract Fire (3 Shifts 24/7)	15	15	15						15	15

BUDGET ADJUSTMENTS

FUND ACCOUNT CLASSIFICATION DEPARTMENT JUSTIFICATION REVENUE EXPERIENCE GENERAL FUND		FUND IMPACT
MISCELLANEOUS Reduce Miscellaneous Revenue for FY 16-17 Prop A 01 38010 REVENUE Exchange (502,142)		(502,142)
01 30010 REVENUE Exchange (302,142) \$		(302,142)
Subtotal (502,142) \$	-	\$ (502,142)
TRANSIT PROP A		
CONTRACTUAL 26 64430 SERVICES Reduce Contractual Services for FY 16-17 Prop A Exchange	(669,522)	669,522
\$		
),522)	\$ 669,522
DRUG INTERVENTION		
ASSET SEIZURE - FY 17-18 ASSET SEIZURE REVENUE 555,100		555,100
INTEREST 03 34100 INCOME INCREASE FY 17-18 INTEREST INCOME REVENUE 1,200		1,200
Subtotal \$ 556,300 \$	-	
RMRA		
FY 17-18 ROAD MAINTENANCE & REHABILITATION OR 35450 RMRA (2032) ACCOUNT REVENUE 78,000		78,000
INTEREST 08 34100 INCOME FY 17-18 RMRA INTEREST INCOME REVENUE 500		500
Subtotal \$ 78,500 \$	-	
MEASURE M		
25 31215 MEASURE M FY 17-18 MEASURE M REVENUE 170,816		170,816
INTEREST 25 34100 INCOME FY 17-18 MEASURE M INTEREST INCOME REVENUE 3,000		3,000
Subtotal \$ 173,816 \$	-	